



**20TH ANNUAL GENERAL MEETING
JUNE 5TH 2012
5PM AT SUPER 8 MINIS HALL**



**ANNUAL REPORT
2012**



ANNUAL REPORT

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2011-2012

HELPING YOUR HOSPITAL HELP YOU

2011/2012 Report from the Chair



On behalf of the Board of Directors and staff of the Lake of the Woods District Hospital Foundation, I extend our thanks for the continued kindness and generosity of donors who help to sustain high quality care in our Hospital.

The Foundation has transferred over \$443,000 to the Hospital this year. We are proud of this achievement. It is remarkable in Northwestern Ontario. Cataract surgery received nearly \$100,000. Other projects included a chemistry analyzer in the lab, scope washers for the operating room, digital imaging CR stations, washer disinfectors, an exchange server, defibrillators and a recumbent bicycle for physiotherapy.

In order for our hospital to keep pace with more sophisticated equipment developments and improved diagnostic procedures, we need to assist the hospital with the means to continue to provide top quality health care. The Government does not fund capital equipment and budgets very little for infrastructure. Ontario's deficit fighting budget has further reduced its capacity to provide contributions. The community meets the needs of the hospital through Foundation donations. Our task is of the utmost importance.

The Foundation continues to work towards completion of key projects. Diagnostic Imaging and digital mammography, for example, need \$1.2 million. We have now raised 25% of that target. We seek to reduce wait times and avoid transfers of patients to distant facilities. In certain situations, having this screening available at LWDH will save lives!

Our hospital serves Kenora residents, area First Nations and cottagers. We are a large base of potential health care users. In this respect, the Kenora hospital is unique.

The Foundation carries out its fundraising through major events, community initiatives and direct mail in the spring and fall. We are also very fortunate to have local and seasonal resident support. These residents permit the Foundation to excel through significant contributions in all of our campaigns, particularly events.

In our fundraisers, we try to put fun into fund raising as part of annual campaigns.

The Life Savers dinner at the Royal Lake of the Woods Yacht Club raises 20% of our annual campaign. Our cottager neighbours and local residents enjoy a memorable evening and, in turn, make a major contribution to the Foundation.

The MNP golf tournament is a key event with funds raised by both golfers and sponsors.

The Tree of Life is a stellar event in Kenora at Christmas where \$10 bulbs helped raise over \$53,000 in 2011!

Boobie Nights, sponsored by Century 21, is becoming a "must attend" fun night in June.

Continued on next page.



2011/2012 Report from the Chair continued

Oktoberfest is a Foundation event that is coming on strong. We will grow this celebration to bring in a fall harvest for Hospital needs.

We were fortunate to be a recipient of the The Dufresne Charity Challenge. It yielded \$25,000 for the Diagnostic Imaging project.

There are many other community fundraisers that are growing every year. For example, the “3on 3 Kids for Cancer Hockey Tournament” raised over \$52,000 in its 4th year and \$26,000 of that came to LWDHF!

Direct mail remains a foundation block for the Foundation via individual contributions.

We look towards other opportunities to keep essential contributions flowing to our Hospital.

Underlying our success are a Foundation Board and dedicated staff of two who are committed to our hospital. Our board both act as governors and fundraisers.

The Board is made up 11 members with a broad range of skills and backgrounds who are passionate about our mission. In my role as Chair, I was privileged to work with these members over the past year. I share with you their names: Gary Forsyth – Vice Chair, Stephen Lundin – Executive Member, Steve Marquis – Finance Committee, Claudette Edie – Secretary/Treasurer, Bill Scribilo – Public Relations Committee, Kris Tittlemier – Public Relations Committee, Cathy Linton – Governance Committee, Thelma Wilkins Page – Governance Committee/Past Chair, Mitchell Boulette – Member at Large

Our staff, Jess Rheault and Lindsay Wenaas, are the front line of our Foundation. They keep us energized, and offer a wide range of skills and talents. They enable the Board to be successful in our work.

We thank you, our donors, for your continued support and investment as we strive to find local solutions to address increasing needs in our Hospital. Your contributions will ensure that quality medical care remains available in Kenora. We can all make a difference to meet the objective of best quality care, the right time and in the right setting.

You are “helping your hospital help you”.

Donna Wallace

Donna Wallace
LWDHF Chair 2011-2012



“HELPING YOUR HOSPITAL HELP YOU”

The generosity of our community allowed LWDHF to transfer nearly **\$450,000** in our last fiscal year. Some of the items purchased with those transfers are as follows:

Cataract Surgery Instrumentation	\$99,852
Chemistry Analyzer (Lab)	\$81,512
Scope Washer x 2 (CSR)	\$50,098
Diagnostic Imaging CR Stations	\$47,501
Washer Disinfector	\$36,993
Exchange Server	\$24,858
Defibrillator (ER)	\$8,700

LWDHF has transferred over **\$1.7 million** to our hospital in the last 3 years.

LWDH maintains a continuous 5 year capital wish list. Some of the priority items for 2012/2013 are:

Digital X-Ray	\$500,000
Digital Mammography	\$700,000
Electronic Medical Record Project	\$300,000
Biomedical Diagnostic Equipment	\$125,000
Gastroscope	\$32,000
Vital Sign Monitors x 9	\$35,500
Blood Bank System (Lab)	\$8,000

The needs of the hospital are ongoing. LWDH has identified over **\$3 million** in capital needs over the next 2 years.

BRINGING DIGITAL MAMMOGRAPHY AND DIGITAL X-RAY TO KENORA



In addition to transferring nearly \$450,000 to our hospital, LWDHF was able to bring our total raised to 25% of the \$1.2 million needed to bring Digital Mammography and Digital X-Ray to Kenora! With the help of our loyal supporters we are well on our way of realizing this goal for our hospital, benefiting our family, our friends and our community!



BRINGING DIGITAL MAMMOGRAPHY AND DIGITAL X-RAY TO KENORA





Who is LWDHF?

The Lake of the Woods District Hospital Foundation (LWDHF) was established in 1992 and continues to be the lifeline between our community and our hospital. LWDHF is governed by an eleven member board and has two employees. Within the board are Finance, Publicity, Governance and Executive committees who meet monthly in addition to our monthly board meeting. We are dedicated to raising funds for the purchase of medical equipment and capital infrastructure.

Since our inception, we have transferred over \$13.9 million to Lake of the Woods District Hospital (LWDH) which was constructed in 1929 and has had many additions over the years. Our hospital currently houses a staff of 480 in addition to the services of 32 doctors and 18 specialists. LWDH serves a catchment population of 25,000 for primary care and 90,000 for secondary specialist care. In the summer months, these numbers increase to over 70,000 and 150,000 respectfully.

The Ontario Ministry of Health and Long Term Care provide on average, 80% of our hospital's operating costs. This limited funding for healthcare increases the financial pressure for our hospital in addition to the fact that none of this funding covers capital expenses. The funds raised by LWDHF allow our hospital to maintain the high level of quality healthcare that their patients expect, appreciate and deserve. With medical technology continually advancing and the daily workings of our hospital creating a need to constantly maintain and improve its interior, our cause is ongoing and endless. Without supporters from the community and beyond, the capital needs of our hospital would be unattainable. By working with our community and our hospital, we can continue to move forward together and ensure the quality of healthcare available in our area doesn't suffer-meaning our patients don't suffer.

The support LWDHF receives from our community is remarkable. Our community has embraced us as a partner in working towards providing the best possible healthcare available. We have adopted our hospital as a cause close to our heart which we continue to nurture and support year after year.

Thank you for helping your hospital help you.



A Donor Bill of Rights

Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

1. To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
2. To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
3. To have access to the organization's most recent financial statements.
4. To be assured their gifts will be used for the purposes for which they were given.
5. To receive appropriate acknowledgment and recognition.
6. To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.
7. To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
8. To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.
9. To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.
10. To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.



Donor Categories

Lake of the Woods District Hospital Foundation takes pride in acknowledging their donors using our website, our Facebook fan page and listing contributors on our donor board found in LWDH's main lobby.

Our Donor Recognition Board celebrates individuals and organizations according to their level of support. The Donor Recognition Board also celebrates any tributes that are established with our charity.

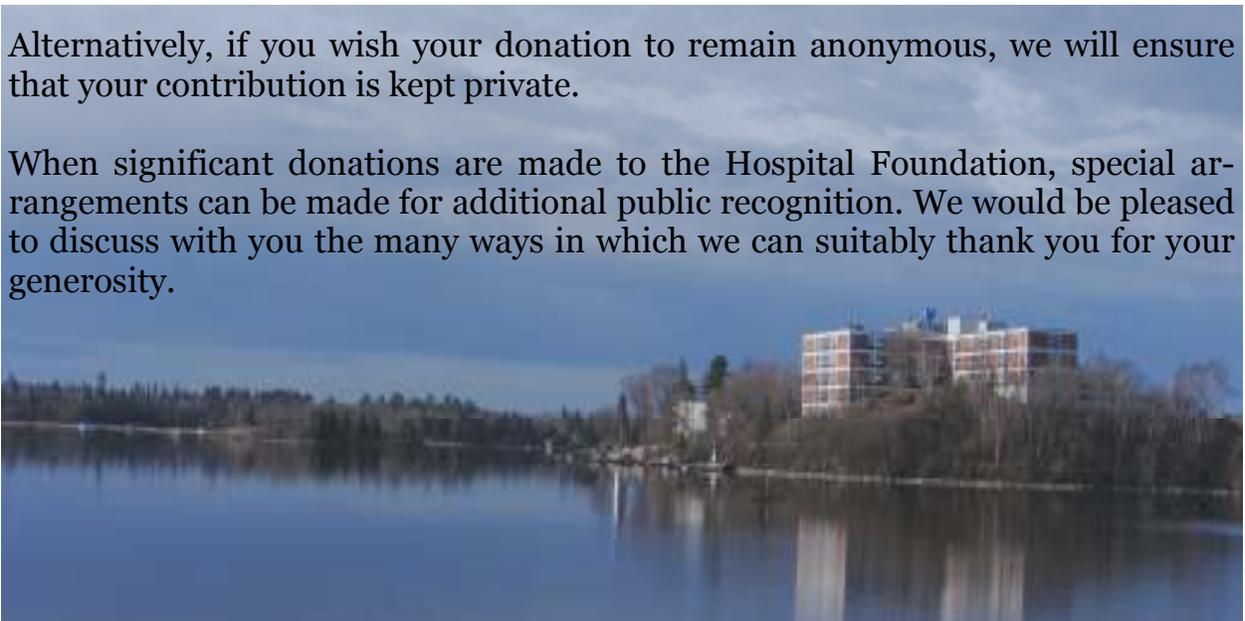
The board is prominently located at the main entrance of the hospital. All donations and tributes are noted on a cumulative basis, since the Foundation's inception in 1992. It is updated annually.

Lake of the Woods District Hospital Foundation Donor Categories

Friend	\$ 1,000	to	\$ 1,999
Supporter	\$ 2,000	to	\$ 4,999
Associate	\$ 5,000	to	\$ 9,999
Sponsor	\$ 10,000	to	\$ 24,999
Benefactor	\$ 25,000	to	\$ 99,999
Founder	\$ 100,000	to	\$ 249,000
Silver Founder	\$ 250,000	to	\$ 499,999
Gold Founder	\$ 500,000	to	\$ 999,999
Visionary	\$ 1,000,000	plus	

Alternatively, if you wish your donation to remain anonymous, we will ensure that your contribution is kept private.

When significant donations are made to the Hospital Foundation, special arrangements can be made for additional public recognition. We would be pleased to discuss with you the many ways in which we can suitably thank you for your generosity.





LWDHF BOARD OF DIRECTORS 2011-2012

Donna Wallace, Chair

Retired, Registered Nurse. St. Joseph's School of Nursing and Management graduate



I was born and raised in Kenora and live with my husband Dennis. We have two children and two grandchildren.

I've worked as a General Duty Nurse, a specialist in Operating Room Nursing and an Operating Room Manager. I was a Shift Supervisor of Nursing at the Lake of the Woods District Hospital for five years. My work has taken me from Vancouver to Ottawa. Recently, I taught university nursing students Operating Room Technique in a workplace setting. I can bring to the Foundation the inside realm of the Hospital.

Current affiliations include the Board of Management of the Kenora District Home for the Aged.

Thelma Wilkins-Page, Past Chair

Worked with Scotiabank for 20 years; Branch Manager for 10 years



I was transferred to Kenora 9 years ago as Branch Manager of the Scotiabank. I

have 4 children and 6 grandchildren. Two of the kids loved Kenora so much one has since moved here, and one bought vacation property here! Growing up, my Dad encouraged all his kids to take an active role in the community they called home. It has been a very rewarding way to live life! I have been involved with numerous boards over the years in many capacities and the experience I have gained easily transferred to my roles over the past 7 years on the Hospital Foundation Board. I am able to connect with people and communicate the values of an organization to gain their commitment to "give". We are very fortunate to have such a great health care facility in Kenora and it is rewarding to be part of a great board that works hard to "help your hospital help you".

Current Affiliations include: Past President of the Kenora & District Chamber of Commerce, Director: Lake of the Woods Economic Development Commission and Chair of Business Development, Fundraising Chair, Habitat for Humanity, Kenora

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Gary Forsyth, Vice Chair

President/Partner of The Standard Financial Advantage Inc.



I currently live in Keewatin with my wife Patti.

My schooling consists of graduating from high school in Kenora in 1979, Business Administration diploma in 1984 from SAIT in Calgary and my Bachelor of Arts from Trent University in 1985.

I've been employed by The Guardian Insurance Company in Calgary, Vice-President/partner for The Sutcliffe Associates Ltd., Senior Vice President of Canada Brokerlink, Senior Vice-President of the Western Financial Group and am currently President/partner of The Standard Financial Advantage Inc.

Over the years community involvement has entailed coaching (baseball/soccer), Board of Little League Baseball, Board of Kenora Construction Association, Board of Chamber of Commerce, Board of NW Ontario Chamber of Commerce, Board of NW Ontario Brokers Association and Board of Insurance Brokers Association of Ontario.

Claudette Edie, Secretary/Treasurer

Certified General Accountant, Accounting Firm Owner



Having lived in Kenora most of my life, I truly enjoy our city and living with my family 'at the lake'. I receive a lot of support from husband Keith, my two sons and my daughter as well as two stepchildren. My children were involved in hockey and numerous court sports over the years and along with my husband, we have been involved with the Kenora Badminton club for as long as I can remember.

I am a current board member of the Certified General Accountants Association, Thunder Bay Chapter and have been for over ten years as well as the area liaison for our local CGA students since 1988. I am also a former board member of the Lake of the Woods District Hospital.

I worked for several years in industry in Winnipeg and I graduated as a Certified General Accountant in 1983. I moved to Kenora in 1988 and established a public accounting firm offering taxation, accounting, and business consulting services. For many years I also taught accounting, tax and finance courses for CGA in Brandon and at Confederation College in Kenora.

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Stephen Lundin, Executive Member

Partner of Hook, Seller & Lundin, Kenora. 14 years with current firm



Born and raised in Kenora, I obtained a Bachelor of Arts and a Law degree from the University of Manitoba and was called to the bar in 1990. I have practiced law in Kenora since then, mostly in Family Law, Real Estate and Wills & Estates.

My wife, Marie, and I have a daughter and a son. I am active in the community, having coached both girls and boys minor hockey for many years and fishing local bass tournaments with my son.

I have been on the Foundation Board since 2006. I feel my familiarity with Kenora and its citizens and my legal background are assets I bring to the Board.

Bill Scribilo, Director

Broker of Record, Owner, Century 21 Reynard Real Estate Ltd.



I have lived in Kenora all of my life and have always considered myself fortunate to have been able to live and have a career in such a beautiful part of the world.

My wife Michelle and I were married in 1989 and we have two daughters.

After graduating from Beaver Brae high school in 1982 I worked in the service industry for 10 years and enjoyed every minute of it.

In 1990 I completed the necessary courses to obtain my Real Estate license. I continued with upgrading my license and in 1993 became a Real Estate Broker. In 2000 Michelle and I purchased Century 21 Reynard Real estate and continue to operate that business today.

I have been a director on the Lake of the Woods District Hospital foundation since 2007 and look forward to continuing this work into the future.

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Cathy Linton, Director

Retired teacher from Keewatin-Patricia District School Board; Toronto Teachers College, Lakehead University B.A.



I came to Northwestern Ontario from Toronto to teach elementary school. I've lived and taught in the communities of Minaki, Kenora and Sioux Narrows. After 32 years teaching, I retired to live in Sioux Narrows with my husband, Woody. I continue to be involved in the community, volunteering and supply teaching at the local elementary school. I bring to the Board of Directors the experience and understanding associated with small community living. I realize the need for community connections in the Lake of the Woods Area and availability of high quality healthcare.

Current affiliations include board member on the Sioux Narrows-Nestor Falls Library Board, Sioux Narrows-Nestor Falls Fire Rescue Service Auxiliary, and Lake of the Woods Amateur Radio Society.

Mitchell Boulette, Director

Community Services Officer, Treaty Three Police Service



I am a member of Hollow Water First Nation located in Manitoba. I have lived all over western Canada and have now grown to call Kenora my home. Here I achieved my childhood dream of becoming a Police Officer. I am currently the Community Service Officer for the Treaty Three Police Service and have been a Police Officer since January 2004. I am active in the community whether volunteering or participating in Baseball, Volleyball, Hockey and various Golf tournaments. Other events include shaving my head for *Cops for Cancer* and volunteering for security detail for the Olympic torch run. I believe that my friendly demeanor and outgoing personality will assist in being a quality board member.

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Steven Marquis, Director

Commercial Account Manager, Copperfin Credit Union



I have been a resident of Kenora since 2004 and have worked in the Financial Services Industry since that time.

Over the past few years, I have been involved with local organizations such as, the Northwest Business Centre (advisory committee member) and Kiddie Kickers Soccer (coach). Recently, I have been part of a core group of key individuals that have created the Young Professionals Network of Kenora. The vision of this organization is “To enhance quality of life by empowering young people to cultivate networks and engage in the community”.

My wife and I are the proud parents to two young boys, Seth 6 and Caleb 4. The well-being of my family today and in the future is of primary importance, which is why the Lake of the Woods District Hospital Foundation Board of Directors is a great fit for my volunteer efforts.

Kris Tittlemier, Director

Sales Consultant, Bayview Toyota



Kris has called Kenora home his whole life. He and his wife Patty have 2 grown children. Kris has worked in the automotive industry for the past 28 years.

The Quality of life that Kenora and the Lake of the Woods Area has to offer is what kept my wife and I here to live and raise a family. In my opinion one of the biggest contributors to this quality of life is the Lake of the Woods District Hospital. Knowing there is a top quality facility like this in our community is huge! If I can, in some small way, help to keep the Hospital strong and moving forward, I am happy to serve.



BOARD OF DIRECTORS AT WORK!

